# From Individual to Portfolio Guarantees: Ambitions and Context Barriers

4th International MENA Guarantee Forum

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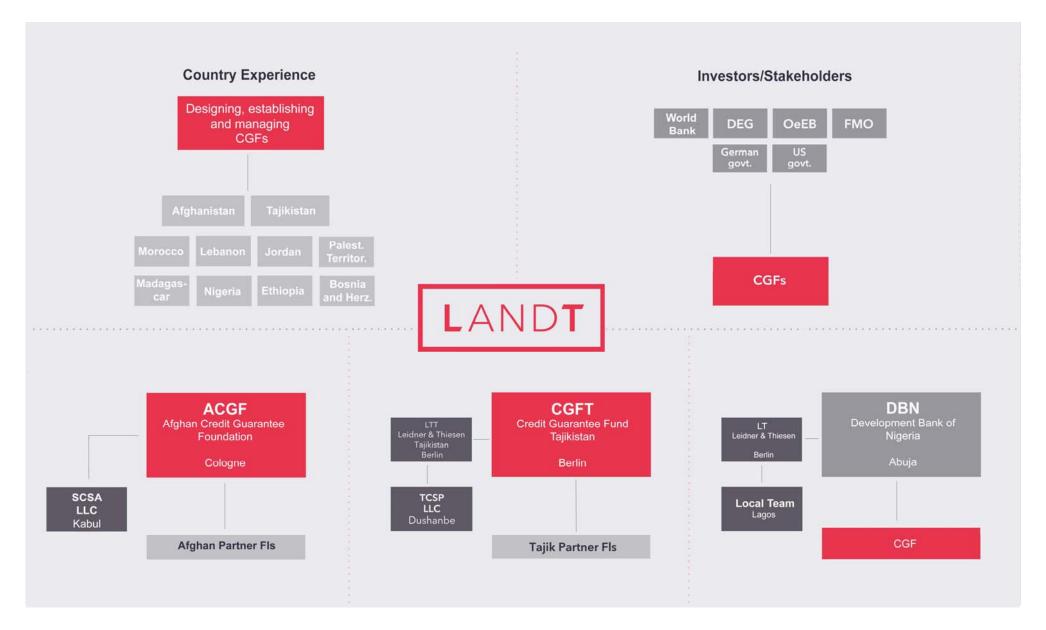
April 3, 2019 Beirut, Lebanon



LIVING CREDIT GUARANTEES

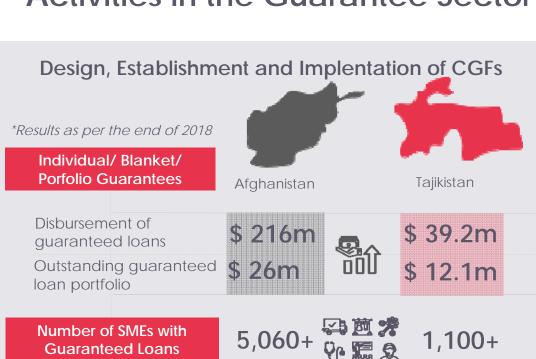


## **LANDT Landscape of Projects/Companies**



#### Activities in the Guarantee Sector - Overview







Hands-on involvement in **PFI** operations

6 **Partners** 



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**Intensive Technical Assistance** 

450+ Staff trained



385+ Staff trained

**Creation of SME lending** market



Islamic loans





finance

Credit lines

1.2 % net loss (p.a.)

2.1%

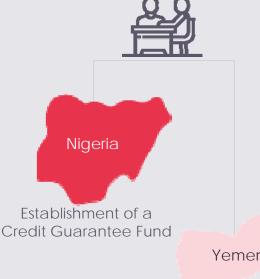
Average historical

0.77%

PaR>90, end of 2018

2.60%

**Consulting Contracts** 

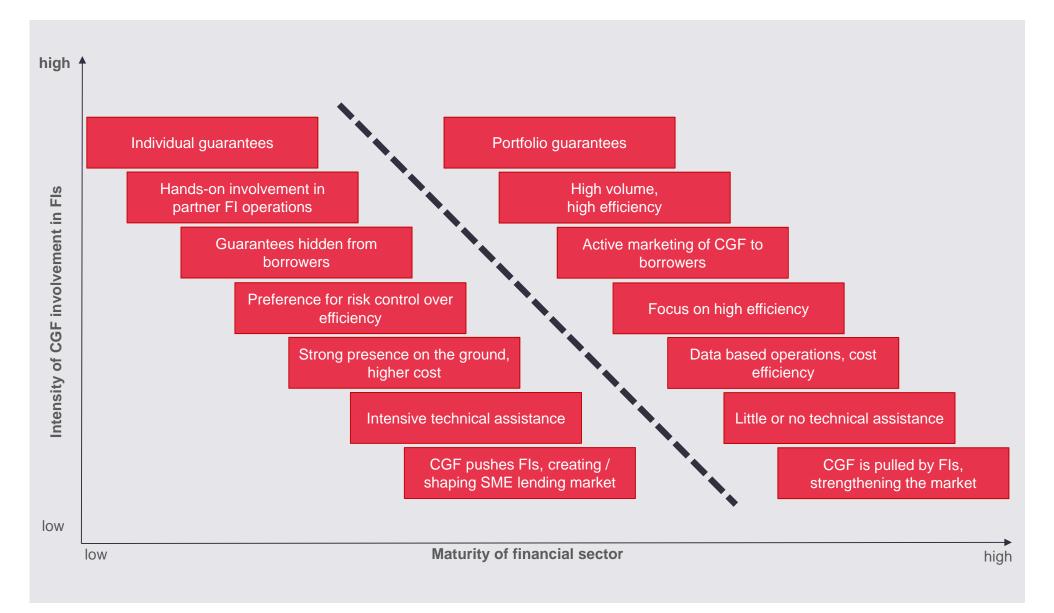


Yemen

Designing a Portfolio **Guarantee Model** 



## **Credit Guarantees Delivery Channel Model**



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